

Picture Process Maps (PPM) E-Commerce Collectibles Lister

Purpose and Table of Contents

PURPOSE

This manual is intended to guide collectible listers through accurately listing items for sale. By following the steps outlined, listers will ensure that each item's description and photos are thorough and precise. The goal is to provide clear instructions so that each listing reflects the item's actual condition and value, ensuring a smooth and efficient selling process.

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Collectibles Lister

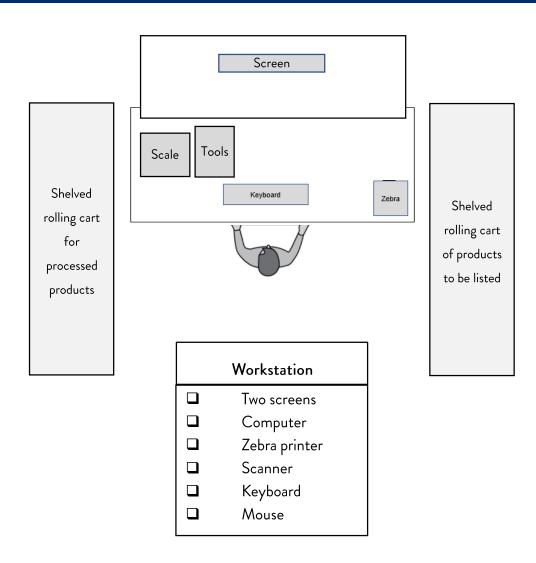
Required Tools and Workstation

This page provides information on the required tools and materials and the workstation setup.

The E-Commerce Collectibles Lister's role is to ensure that all details and images accurately represent the item. Before finalizing the listing, ask yourself a few questions. These questions are indicated on pages 11-12.

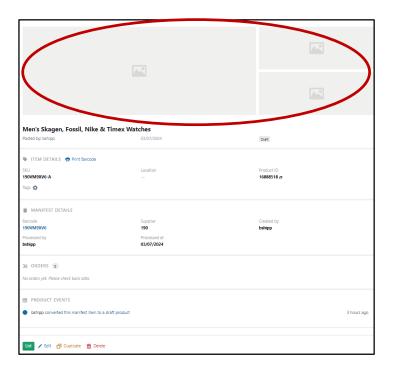
Required Tools and Materials Scale Tape measure Flags (green, yellow)

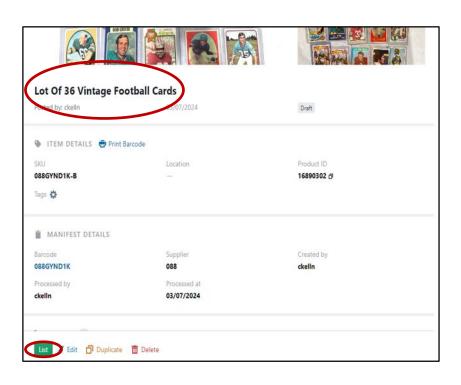




Templates

One of the components of a listing is templates. A template has been created for each category of product that we sell. What a lister enters into the template varies based on the product the template was designed for. Send the item back to the photographers if a template has no pictures. In this example, copy the title and then click List.



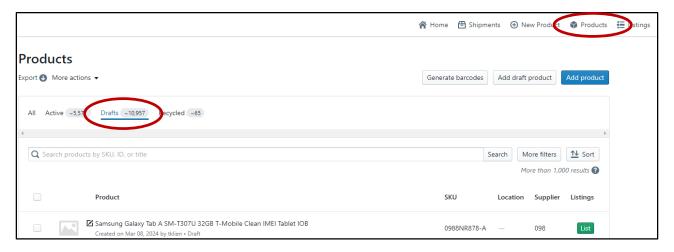




Filling Out a Template

Note: Items ready for listing will be on a rolling cart with a **yellow** flag. The yellow flag indicates that the items have been photographed and processed and are ready for listing.

- 1. At the top of the page, click Products.
- 2. Click the search bar and scan the item's SKU number.



3. Your listing will appear. Click on the title to open the listing.





Collectibles Lister

Product Categories Guidelines

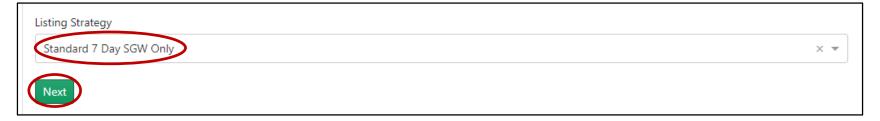
- With these templates, products are divided into
 categories, which help to group like items together. You
 can type words into the category search or use the
 drop-down menu. In this example, "cards" was typed in,
 which greatly reduced the choices, and Collectibles >
 Sports Cards/Trading Cards was selected.
- Different categories will give you the appropriate listing template. Each template requires different informational inputs from the lister based on the item.
 Below is the list of categories.

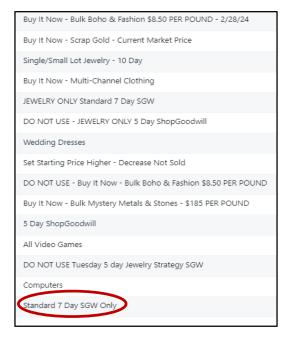


Accessories - V2	Tobacciana	Computer Components
Art - V2	Toys, Dolls, & Games	computer components
Bath & Body	Trading Cards	Computers
Bicycles	Transportation	General Collectibles - V2
Coins & Paper Money - V2	Travel & Luggage	Consol States in
Crafts & Hobbies - V2	Watches	General Electronics
Earrings	Weaponry/Artifacts/Ceremonial Items	Gold Scrap Lot
Eyewear - V2	Audio Equipment	Jewelry Grabbags
For The Home - V2	Bicycles	severy crabbags
Instruments - V2	Books / Movies / Music	Lego Lots & Sets
Loose Gemstones	Bracelets	Phones/Tablets/MP3/Smartwatches
Magazines & Comics - V2		
Memorabilia - V2	Brooches & Pins	Shopify Jewelry
Necklaces	Bulk CRAFT Jewelry Boxes	Sports
Office Supplies - V2	BULK Disney & Vintage Jewelry Boxes	Ctamps
Postcards - V2	BULK Jewelry Boxes - Backup	Stamps
Rings	BULK Mardi Gras/Party/ Dress Up Boxes	Tools & Office
Seasonal & Holiday - V2	Cameras & Camcorders	Video Equipment
Sporting Equipment & Memorabilia - V2	Clothing 2-22	
Table & Kitchenware 2-22	Clothing Bundles	Video Games



- 1. You may update the strategy through the drop-down menu of the Listing Strategy section, as directed by a manager. The Standard 7 Day SGW Only is the typical option used.
- 2. Click Next.







Buy It Now and Item Type

- 1. Select either the **No** or **Yes** button under Buy It Now. Buy It Now means it will show with a selling price, and the first person who purchases the item will receive it. If you mark No, the item will go up for auction. The manager will direct you to use **Buy It Now**.
- 2. Select the appropriate option from the Type dropdown menu under Type/Item Info.

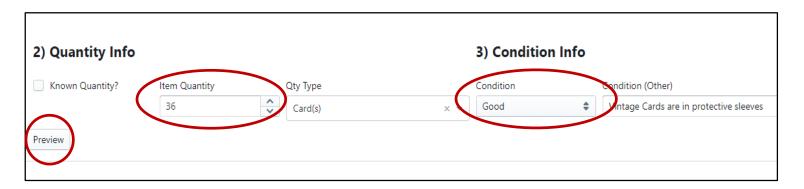




Quantity and Condition Information

- 1. If you know the number of cards you have, click Known Quantity.
- 2. Type in the item quantity.
- 3. Determine if you have cards/a box of cards, etc.
- 4. Add additional information on the condition of the cards.
- Click Preview.

NOTE: Choosing the correct condition is <u>very important</u>. You need to pay close attention to any damage, wear and tear, or other issues the item might have. Choosing "Good" on an item with noticeable damage and wear and tear sets the customer up for disappointment when they receive the item and opens us up to refund the customer, which requires us to pay for shipping to have the item returned. Don't oversell the item; people know that Goodwill posts used items. Be honest, and the customer will be happy.



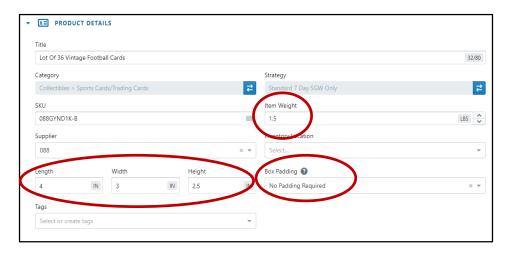


Product Details

Title: Along with the "condition," it is imperative that the title accurately reflects the item. Be aware of the following guidelines:

- Avoid words like "Pristine," and do not oversell the item.
- If you have an item count in the title, ensure the count is accurate.
- You have a maximum of 80 spaces. However, you don't have to use it all.
- Be specific and ensure the information is accurate. Don't set the customer up for disappointment when they receive the item.
- · Check your spelling.

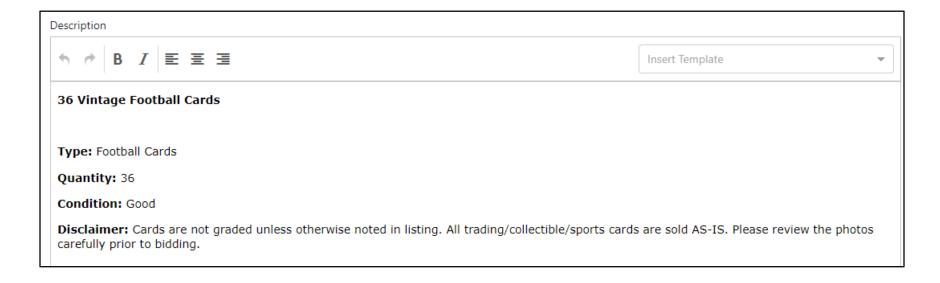
Measurements: Add measurements of the item. Every item must be measured accurately, as this will affect the shipping costs. You must also determine whether padding is required when the item is shipped.





Product Description Guidelines

- The description already includes some details. However, the information may need to be edited to make it specific to the item being listed.
- The title, quantity, and condition fields should automatically fill in based on the data previously provided.
- Disclaimers are usually added automatically, but may need to include one manually if it's missing or adjust it as needed.





Listing Photos Review

When reviewing the photos, consider the following questions:

- Is there any damage on the item that cannot be seen in the pictures?
- Does the picture of the item visibly show all of its markings, serial numbers, and other statements?
- Are essential details of the item visible in the pictures?
- Are sizes noted in the pictures?
- Do the pictures "answer" any questions a customer may have?
- Are the pictures posted correctly, either horizontally or vertically?
- Does the chosen picture best show all the pieces together?

The standard quantity of photos to post is six. Additional pictures may be required to show detail, especially on items of value.



Listing Photos Review (Continued)

You are the only person who has seen all of the information and pictures put together for the final listing. You must ensure the information is accurate by asking yourself the following questions.

- Does the title accurately reflect the product? If a quantity is noted, is it correct?
- Were you genuine and honest when choosing the product's condition?
- Did you measure the items?
- Have you answered every possible question a customer might have?
- Do the pictures reflect all of the details of the item?

If you answered no to any of these questions, ensure the correct information is added. If pictures need to be retaken, send the item back to the photographers.





Completing the Listing

- After completing the previous elements, the listing is now complete.
- Place the item on your cart with the green flag. The green indicates they are ready to be shelved.
- If you remove the item from a bag or other packaging, ensure you have placed it back into the packaging.

ShopGoodwill.com Listing Example:

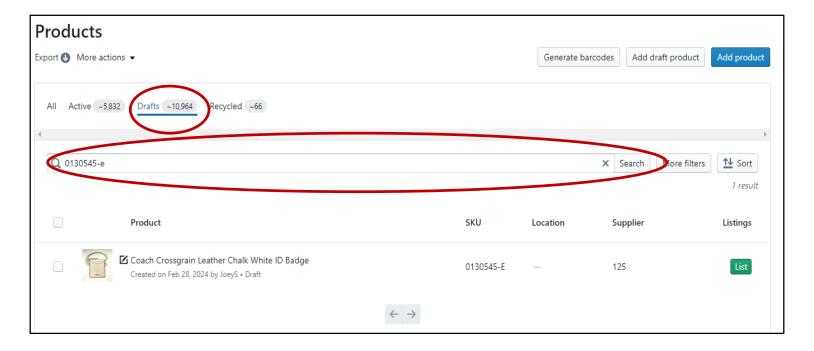




Listing Example

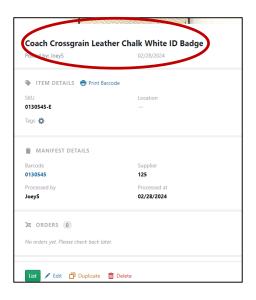
The product is a leather ID badge carrier.

- 1. At the top of the page, click ${\bf Products}$.
- 2. Click your cursor in the "search" line and scan the item's SKU number.

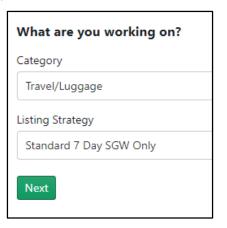




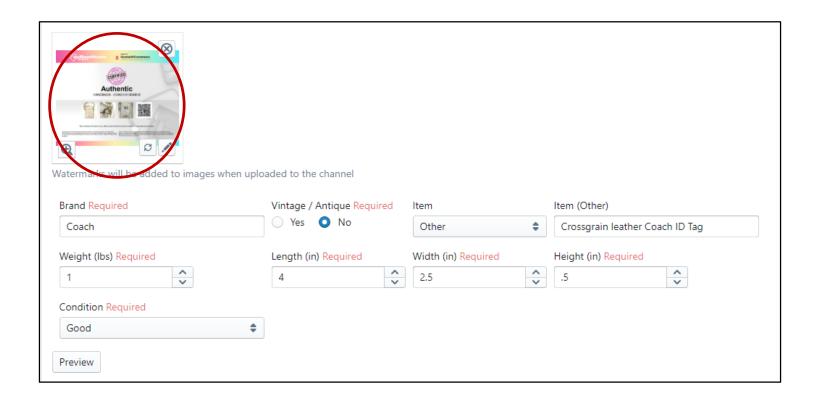
3. Copy the Title and then click List.



4. Choose the category, select the Listing Strategy, and then click Next.

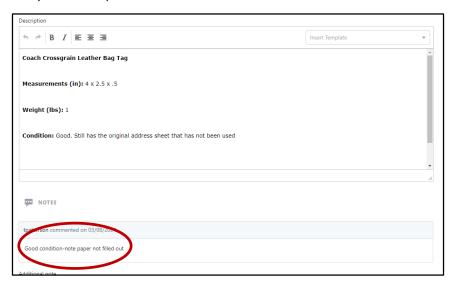


IMPORTANT: Authenticating name-brand and high-value items shows the customer that we have done our due diligence. Selling fakes or knock-offs is illegal.





5. Add the title and any other important information to the listing description. Look in the "additional notes" area to see if the processor left you important notes to use in your description.

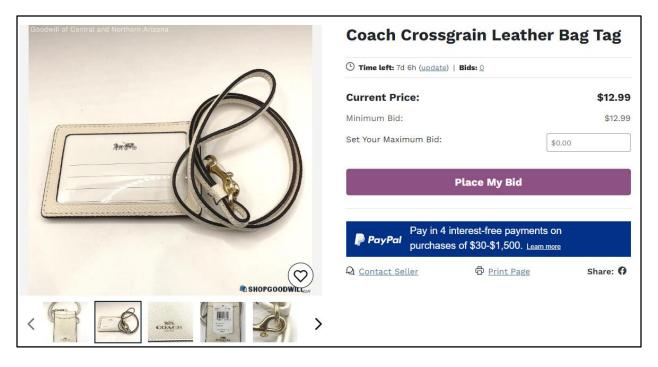


6. Review the photos and consider the questions noted earlier (pages 11-12).





7. Once the final product is posted to SGW, put the item back into its original container.



- 8. Place all listed items on a rolling cart and place a green flag on the cart, indicating the item is ready for listing.
- 9. At the end of your shift, wipe down your station and pull all items back where they belong.

